

ACCOUNT MANAGER

Are you a go getter? Do you love working with people and take pride in providing superb customer service and support? Are you looking to for a position that is both challenging and rewarding? Do you want a competitive compensation package and a generous benefits package? Do you love being part of a high energy, fun team environment? If so, Edventure could be ideal for you!

Edventure Promotions is a fast growing, award-winning promotional marketing firm with expertise in using promotional products to create measurable results for its clients. Our values and relentless pursuit to guarantee client satisfaction has led to long-lasting client relationships. We work with Fortune 500 clients and world-leading advertising / marketing agencies to deliver one-of-a-kind experiences.

We currently have openings for enthusiastic, multi-tasking, open-minded, customer centric individuals to help manage our growing client roster. This is a highly responsible position requiring the utmost discretion, tact, and professionalism.

What you will do:

- Provide consistent, meaningful support to clients from project's start-to-finish.
- Research products and prepare client presentations.
- Become expert with CRM/Order entry technology platform.
- Negotiate pricing with suppliers.
- Communicate with clients on their orders and other needs in support of product delivery.

What you will need:

- Two + years of progressively responsible customer service, sales, or sales support.
- Experience, including handling large accounts in a service or sales capacity
- Effective written and oral communication skills
- Strong computer skills using OFFICE 365/Teams platform; industry specific technologies.
 - *Graphic design skills are a plus!*
- Ability to work in fast-paced, deadline-oriented environment.
- Experience in the promotional products, custom packaging, manufacturing, or hospitality industries.

What you will get:

- Competitive compensation.
- Healthcare Benefits.
- Professional Development.
- In-office/hybrid, or remote work environment.
- Flexible PTO options.

Located in Chicago's River North neighborhood, Edventure Promotions is committed to creating a diverse environment and is proud to provide equal employment opportunities in all employment practices. We will honor your experiences, perspectives, and unique identity. We prefer candidates in the Chicago or Milwaukee area but will consider strong candidates outside the area working remotely.